

THE RESEARCH TRIANGLE of NC Fifty Years of Achievement

William F. Little

March 6, 2008

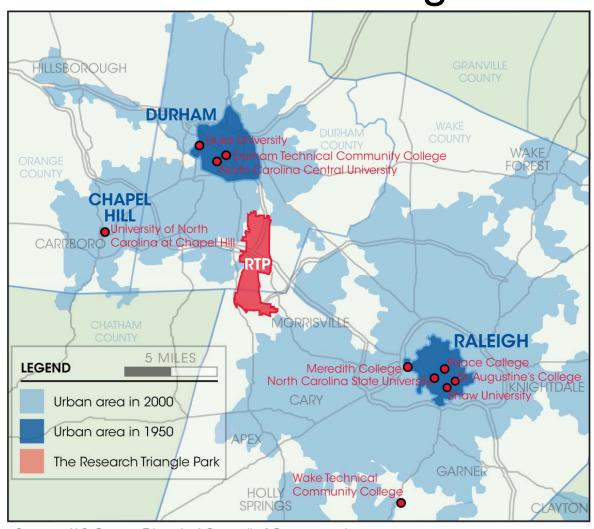
research
creativity
community
development
collaboration
entrepreneurship
North Carolina
partnerships
opportunity
The future of great ideas™
technology
Innovation
success

RTP in the Southeastern U.S.



Centrally located on the eastern seaboard

The "Research Triangle" Area





Economic Background

North Carolina problems in 1950s:

- Low-wage industries:
 - > Textiles, Tobacco, and Furniture
- Marginal farming
- Brain drain of college graduates
 - Result: 2nd lowest per capita income in the U.S.







The Research Triangle Committee

 Appointed by Governor Luther Hodges, business and university leaders (1955)

Charge:

How to create a new future based on the research universities -- like the Bay Area of CA and Rte 128 around Boston

• Proposed:

- > Attract industrial research laboratories
- Might change Industrial base of NC
- > New opportunities for young people



The Research Triangle Committee, Inc.

 Became a non-profit corporation with private funding for the next steps (1956)

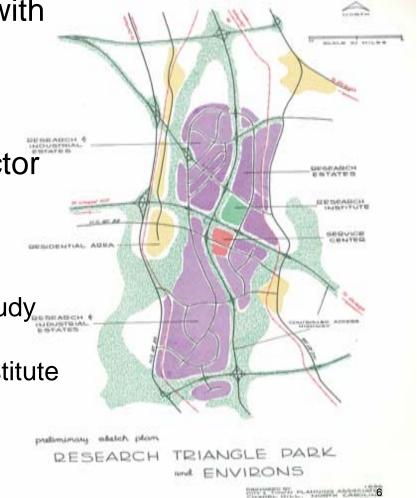
UNC sociology professor as Director

The Business Plan:

Promote area with a team of faculty "traveling salesmen" - a feasibility study

> Longer term goal: a research park

A not-for-profit contract research institute as its centerpiece



The Research Park

Entrepreneur acquired land for a private, for-profit, research park (1957)

Archie Davis (Wachovia) raised \$1.8 m. to:

- •Acquire the land; convert to a non-profit park (1959)
- Hire a professional staff for RTP
- Plan and develop infrastructure
- Provide 128 acres for Research Triangle Institute
- Provide start-up funds for the Institute
- Construct first building for RTF* and RTI

*Research Triangle Committee Inc. became Research Triangle Foundation, Inc. of NC



Early Successes

First Major Tenant (1959):

>Chemstrand Corporation



Second Major Tenant (1965):

>IBM



The Research Triangle Park Today









Quick Facts:

- •7,000 acres
- •160+ tenants
- •24.5 million ft² of construction
- •40,000 employees
- •\$2.7 billion annual payroll
- •Average size: 250 employees
- Median size: 10 employees

Industry Sectors:

- Life Sciences
- •Materials Science & Engineering
- Information Science & Technology
- Environmental Sciences
- Scientific Associations, Foundations, Institutes
- Business and Professional Services
- •Financial & Insurance Activities
- Retail Amenities & Service Providers

Creativity

partnerships ...

taler

Special Features in RTP

Triangle Service Center (subsidiary of RTF)

- •Commercial District -- banks, deli, travel. etc.
- Hotel and Conference Center
- •12 office buildings for leased space
- Park Research Center (incubator)

"TUCASI"

- National Humanities Center
- NC Biotechnology Center
- Microelectronics Center of NC

Chip Design and Fabrication
State-wide Telecommunications Network
Supercomputing Center for Universities

- National Institute for Statistical Sciences
- Statistical and Mathematical Sciences Institute
- Burroughs Wellcome Fund







Research Triangle Institute Today

2,600 Employees: 5th largest in RTP 2nd largest nonprofit CRI in U.S. Projects in more than 40 countries >\$600 million in annual revenue

Research concentrations in:

- Statistics and Survey Research
- Electronics and Engineering
- Chemistry and Life Sciences
- Environmental Science
- International Assistance





Unanticipated Developments in the Region

Start-ups & spin-offs (technology-based):

- >1,800 since 1970
 - 280 started in RTP; ca. 100 currently in RTP
 - >80,000 jobs created
 - Areas such as drug discovery and delivery, biotechnology, medical devices, software and hardware, environment, pharmaceutical CROs

Satellite parks:

- >50 between RTP and the three cities
 - More construction and acreage than in RTP
 - More jobs than in RTP

aboration creativity

creativity partnersh

nnovation tak

Incubators in The Research Triangle Park

Under Option/Committed

Park Research Center

Natural Area Preserve

Available for Sale Park Center

TUCASI Campus

Park Research Center

- 13-building campus
- 75,000 ft² of office/lab space
- 12 companies

Alexandria Innovation Center

- Owned and managed by Pappas Ventures
- 150,000 ft² campus

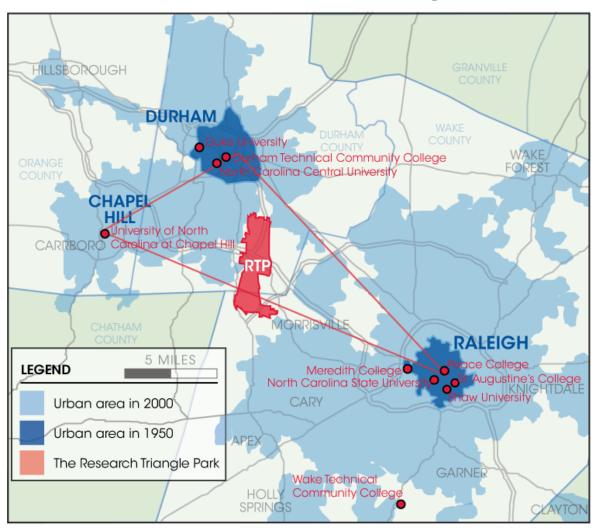


- Established in 1991
- 16,000 ft² of office/lab space
- 31 start-ups;>150 graduates
- "Best Science-Based Incubator 2006" (Science Alliance)

BD BioVenture Center

- Supported by BD
 Technologies' \$40 million
 venture capital fund
- 14 participant companies, raising a total of \$400 million in funding

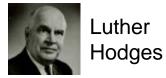
The "Research Triangle" Area



Some of the People Who Made It Work

From State Government:

- >Luther Hodges, Governor
- ➤ Brandon Hodges, former State Treasurer
- >Terry Sanford, Governor
- >Jim Hunt, Governor





Terry Sanford



Jim Hunt

Some of the People Who Made It Work

From the Universities:

Gordon Gray, President, UNC Hollis Edens, President, Duke John Caldwell, Chancellor, NCSU Harold Lampe, Dean of Engineering, NCSU W.C. Davison, Dean of Medicine, Duke George Simpson, Professor, UNC Bill Stevenson, Professor, NCSU Charles Putman, Vice President, Duke Paul Gross, VP and Professor, Duke Dan Okun, Professor, UNC Charles Weiss, Professor, UNC Fred Brooks, Professor, UNC Walter Harper, Director of Foundations, NCSU Gertrude Cox, Professor, NCSU Claude McKinney, Professor, NCSU John Sanders, Professor, UNC Walton Jones, VP UNC

William Friday, President, UNC Felix Joyner, VP Finance, UNC Dean Colvard, Dean of Agriculture, NCSU Walter Seeley, Dean of Engineering, Duke Malcomb Campbell, Dean of Textiles, NCSU Bill Little, Professor, UNC John F. Lee, Professor, NCSU Talman Trask, Vice President, Duke Marcus Hobbs, Professor and Provost, Duke Emil Chanlett, Professor, UNC Arthur Menius, Professor and Dean, NCSU William Newell, Dir. of Textile Research, NCSU Kenneth Penrod, Prof. of Medicine, Duke Carey Bostain, Chancellor, NCSU Slayton Evans, Professor, UNC C. Hugh Holman, Professor, UNC

Some of the People Who Made It Work

From the Business Community:

Bob Hanes, Banker
George Watts Hill, Banker
Sherwood Smith, CEO Power Co.
John McNair, Banker
David Ward, Attorney
Romeo Guest, Construction Contractor
Bill Saunders, Textiles Manufacturer
Tom Alexander, Life Insurance Executive
George Watts Carr, Real Estate Executive
Nello Teer, Developer
Smedes York, Developer
Rob Teer, Developer

Archie Davis, Banker
Bob Armstrong, VP Research Celanese
Louis C. Stephens, Jr., Life Insurance Exec.
Fred Coe, Pharmaceuticals CEO
Earl Johnson, Jr., Construction Contractor
Karl Robbins, Textiles Manufacturer
Bill Maughan, Forester
Akers Moore, Commercial Printer
Margaret Knox, Newspaper Editor & Pub.
George Geoghagen, Banker
Enrequeta Bond, Foundation Director
"Zeke" Cozart, Tobacco warehousing

Creativity of p

innovation

talen:

Thumbnail History

Romeo Guest, Contractor

Luther Hodges, Governor

Robert M. Hanes, State-wide Banker

George L. Simpson, Professor

Karl Robbins, Textiles Owner

Archie K. Davis, State-wide Banker

Pearson Stewart, Professional Planner

George Watts Hill, Local Banker



Romeo Guest



Karl Robbins



Luther Hodges



Archie Davis



Robert Hanes



Pearson Stewart



George Simpson



George Watts Hill







Research Triangle Foundation of North Carolina 12 Davis Drive, PO Box 12255 RTP, NC 27709 919.549.8181

www.rtp.org

NCRC Kannapolis